

# WE DELIVER A BETTER POST-MERGER INTEGRATION EXPERIENCE BY LEVERAGING THE EXPERTISE OF SEASONED, HANDS-ON OPERATORS AND A PROVEN PROCESS.

## ACHIEVE SUCCESSFUL ACQUISITION OUTCOMES

We provide specialized post-merger integration consulting services that are tailored to help bring middle market companies together quickly, cost-effectively and ensure synergies are realized. Our Integration Specialists are senior-level leaders with an operator mindset and know how to run a business and get things done collaboratively. They bring extensive experience simplifying complex M&A integrations on the corporate and consulting side, including work at Fortune 1000 and PE-backed companies across most industry sectors.

## WHAT WE DO

We leverage a proven 5-Step Post-Merger Integration Process we call Unify™ that has been fine-tuned through extensive operating experience, collaborations with Private Equity-backed firms, and hands-on experience integrating acquisitions on the corporate side.



## OUR COMMITMENT TO CLIENTS



Achieve 1st year Budgets



Exceed Planned Synergies



Retain Key Talent



Unify Corporate Culture



Optimized for Future Success

“ We see ourselves as Operators, not consultants, and focus on Making Things Happen that add value to all stakeholders. ”

## WHY SELECT US?

### INTEGRATION SPECIALISTS

Our focus is Post-Merger Integration, unlike other consulting and advisory firms that offer it as part of a broader portfolio of costly and often overengineered add-ons.

### OPERATOR MENTALITY

Our Integration Specialists are former senior executives with F500 and PE-backed operating roles – they have been in your shoes and know how to execute.

### PROVEN APPROACH

Our 5-step process helps simplify bringing separate companies together and includes playbooks and easy-to-use project management software to enhance visibility and accountability.

### VERSATILE/AGILE

Our bench of Integration Specialists enables us to assemble the ideal team of generalists and SME based on situation and needs, and adjust as an integration moves through stages.

### CUSTOMIZATION

As every company and acquisition is unique, we do not apply a one-size-fits-all approach and tailor work based on the operational, technical and cultural issues of the merging companies.

### COST-EFFECTIVE

We configure our post-merger integration teams based on the size, scope, complexity and stage of each integration, enabling us to manage people resources and client fees responsibly.

### SYNERGY GUARANTEE

We work to achieve planned revenue and cost synergies. In many cases, we are comfortable linking our compensation to the actual realization of synergies.

## CONTACT US

 See how we can help you on your mergers and acquisitions journey.

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